Low interest rates, market power, and productivity growth by Liu, Mian and Sufi

Alberto Martin

ECB, CREI and Barcelona GSE

October 7, 2019

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Overview

- In recent years: significant decline in real interest rates
- Source of concern?
 - Excessive risk-taking?
 - Misallocation of resources?
- This paper:
 - Very low interest rates stifle competition.
 - Ultimately, low productivity growth (i.e., secular stagnation).
 - Theory and empirical evidence.

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- In principle: low interest rates have mixed effects.
 - Pro-competitive: make it easier for follower to catch up.
 - Anti-competitive: make it easier for leader to sustain leadership.

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- Which one dominates?
- This paper: for r low enough, anti-competitive effect.

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Image: A match the second s

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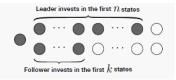
- Continuum of industries with a leader and a follower, Bertrand competition.
- Marginal cost of each firm decreasing in productivity.
- Model state variable s: productivity gap between leader and follower.
- Given R&D investment by leader and follower (η_s, η_{-s}) in interval Δ , productivity gap:
 - Increases by one step with probability $\Delta \cdot \eta_s$.
 - Decreases by one step with probability $\Delta \cdot (\eta_{-s} + \kappa)$.
 - Remains constant otherwise.

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 - Increases by one step with probability $\Delta \cdot \eta_s$.
 - Decreases by one step with probability $\Delta \cdot (\eta_{-s} + \kappa)$.
 - Remains constant otherwise.
- Assumption: flow payoffs negative if both firms invest.

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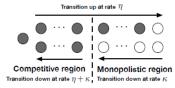
• **Result #1**: leader invests in more states than follower, $n \ge k$.



• Intuition: suppose k > n, leadership is short-lived.

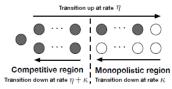
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- Corollary: competitive and monopolistic region.



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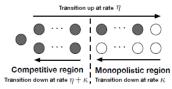
- **Result #1**: leader invests in more states than follower, $n \ge k$.
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- Main result: $\lim_{r\to 0} k = \infty$ and $\lim_{r\to 0} (n-k) = \infty$.
 - Both $k \to \infty$ and $n \to \infty$
 - ▶ Two possibilities: (i) $(n-k) \rightarrow \infty$ or (ii) $(n-k) \rightarrow 0$
 - Suppose $(n-k) \rightarrow 0$
 - * Leader and follower invest in all states.
 - Economy is always in the competitive region.
 - Flow payoffs negative!

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 - * Leader and follower invest in all states.
 - * Economy is always in the competitive region.
 - ★ Flow payoffs negative!
- Ultimately, all industries monopolistic, decline in productivity growth!

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Empirics: main results

• Theory's main prediction: at low levels of r...

 \blacktriangleright ...a decline in r should increase the relative valuation of leaders vs. followers

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- Regress firm stock return on 10-year treasury yield:

$$R_{i,j,t} = \alpha_{j,t} + \beta_0 D_{i,j,t-1} + \frac{\beta_1 D_{i,j,t-1} \cdot \Delta i_t}{\beta_1 D_{i,j,t-1} \cdot \Delta i_t} + \beta_2 D_{i,j,t-1} \cdot i_{t-1} + \frac{\beta_3 D_{i,j,t-1} \cdot \Delta i_t}{\beta_1 D_{i,j,t-1} + \gamma X_{i,j,t}} + \varepsilon_{i,j,t}$$

where $D_{i,j}$ is an "industry leader" dummy

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- Theoretical predictions:
 - ▶ β₁ < 0</p>
 - $\beta_3 > 0$
 - Confirmed in their data (post 1980)

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- Very rich (and long!) paper.
- Provocative message, elegant model, and suggestive empirics.
- My discussion: general comments.

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- After all is said and done, main question lingers.
 - Why does anticompetitive effect dominate?
 - * Strengthen intuition, concentrate discussion in one section.
 - ★ Horizon of leader vs. horizon of follower
 - Formally, what is the role of κ ?

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 - But this rate could be positive even at very low interest rates.
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- In model, number of industries (varieties) fixed.
 - Low r improves performance of leader.
 - But low r could also allow development of new industries.
 - * e.g. horse-carriage industry vs. development of combustion engine!

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Commentary: Stores like Barnes & Noble used to be the bad guys, but now I'm nostalgic for them

The shuttering of once-mighty video-rental chain Blockbuster, store after store, in the face of competition from Netflix and other streaming services prompted similar twinges. Written By: Washington Post | Jun 15th 2019 - 9am.

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- In model, number of industries (varieties) fixed.
 - Low *r* improves performance of leader.
 - But low *r* could also allow development of new industries.
 - \star e.g. horse-carriage industry vs. development of combustion engine!
- Key takeaway of model: decline in *r could* have anticompetitive effects.

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• Basic mechanism of the theory



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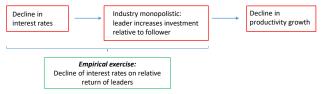
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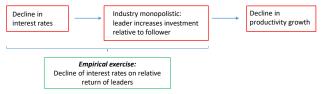
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- But Δr could raise return of leaders for many reasons:
 - Enable firms of certain size (i.e., leaders) to upgrade technology (e.g. Melitz-type model).
 - In such a case, productivity growth need not decrease.

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- But Δr could raise return of leaders for many reasons:
 - Enable firms of certain size (i.e., leaders) to upgrade technology (e.g. Melitz-type model).
 - In such a case, productivity growth need not decrease.
- More direct evidence?
 - Effect of Δr on R&D or productivity growth.
 - Differential effects of Δr across industries (depending on contestability).

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Split sample into high- and low- r and run

$$R_{i,j,t} = \alpha_{j,t} + \beta_0 D_{i,j,t-1} + \beta_1 D_{i,j,t-1} \cdot \Delta i_t + \gamma X_{i,j,t} + \varepsilon_{i,j,t}$$

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- Prediction: sign of β_1 should change
- Regressions use *nominal* interest rates.
 - Real interest rates matter for theory.
 - Significant fluctuations in inflation during sample.
 - I would stick to real.

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Conclusions

- Very thought provoking paper.
- Key takeaways:
 - ▶ Theory: declines in *r* could have anticompetitive effects.
 - Empirics: declines in *r* appear to benefit large firms.
 - ★ Is this bad for productivity growth?

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