# The Economics of Sovereign Debt, Bailouts and the Eurozone Crisis

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#### Motivation

- No Bailout clause: art. 125 of Lisbon Treaty: "A Member State shall not be liable for or assume the commitments of central governments, regional, local or other public authorities, ... of another Member State"
- ► ECB Executive Board member, Jurgen Stark (January 2010): "The markets are deluding themselves when they think at a certain point the other member states will put their hands on their wallets to save Greece."
- German finance minister Peer Steinbrueck (February 2009) "The euro-region treaties dont foresee any help for insolvent countries, but in reality the other states would have to rescue those running into difficulty."
- Economics Commissioner Joaquin Almunia (January 2010): "No, Greece will not default. Please. In the euro area, the default does not exist."

### **Objectives**

- We have seen both some default (Greece) and large loans of EFSF/ESM to Cyprus, Greece, Ireland, Portugal and Spain: transfers/bailouts have materialized
- What is the impact of "no bailout clauses" if they are not fully credible?
- ▶ What determines the existence and size of bailouts?
- ▶ What consequences on risk shifting, debt issuance and yields?
- Is an ironclad no bailout clause desirable?

#### Main results

- ► Estimate of implicit NPV transfers from Europeans to crisis countries: lower bound from 0% (Ireland) to more than 40% of GDP (Greece)
- Theoretical two period model of monetary union with collateral damage of default/exit and ex-post efficient bailouts to prevent default/exit
- ▶ Bailouts do not improve welfare of crisis country: creditor countries get entire surplus from avoiding default (Southern view)
- Ex-ante, bailouts generate risk-shifting and over-borrowing (Northern view)
- No-bailout commitment reduces risk-shifting but may be not ex-ante optimal for creditor country, if risk of immediate insolvency: "kicking the can down the road" optimal?

### Relevant Literature – (just a few)

- ► Sovereign debt crisis: why do countries repay their debt ?
  - ► Eaton and Gersovitz (1981): reputation
  - ► Cohen and Sachs (1986), Bulow and Rogoff (1989): disruption costs
- Collateral damage of sovereign default in EMU (default + potential exit)
  - Bulow and Rogoff (1989)
  - ► Tirole (2014) and Farhi and Tirole (2016)
- ► Self-fulfilling expectations driven crisis (Calvo, 1988)
  - role of financial backstop and monetary policy: de Grauwe (2011), Aguiar et al (2015), Corsetti & Dedola (2012)): financial backstop eliminates transfers
  - no multiple equilibria but transfers in equilibrium in our paper

#### Size of implicit transfers during crisis

- Crisis countries (Ireland, Greece, Cyprus, Portugal, Spain, Italy)
   received funding from GLF/EFSF/EFSM/ESM and IMF.
- ▶ Methodology (Zettelmeyer and Joshi, 2005) to estimate NPV of total transfers  $Tr_t^{i,j}$  (borrower i; creditor j at time t)
- Assumption for discount rate: risk of default on European institution loans = IMF ⇒ Lower bound estimate of transfer
- ▶ We discount at *irr* of IMF program for same borrower:

$$Tr_{2010}^{i,j} = \sum_{t=2010}^{I} \frac{1}{(1+irr^{i,IMF})^t} NT_t^{i,j}$$

Series of net transfers:

$$NT_t^{i,j} = D_t^{i,j} - R_t^{i,j} - i_{t-1}^{i,j} (D^o)_{t-1}^{i,j} - \dots - i_{t-\tau}^{i,j} (D^o)_{t-\tau}^{i,j}$$

 $R_t^{i,j}$  =repayments;  $D_t^{i,j}$  = disbursements;  $\tau$  = maturity of each disbursement;  $D^o$  = outstanding balance

Borrower i	Lender j	irr <sup>i,j</sup>	irr <sup>i ,IMF</sup>	$\Delta irr^{i,j}$	$\sum D^{i,j}$	Tr <sup>i,j</sup> /GDP <sup>i</sup>
Cyprus	ESM	0.89	1.75	0.86	6.30	3.59%
Cyprus	IMF	1.75	1.75		0.95	
Greece	GLF	0.56	3.31	2.76	52.90	8.59%
Greece	EFSF	0.84	3.31	2.47	141.90	28.18%
Greece	ESM	0.59	3.31	2.73	31.70	6.55%
Greece	IMF	3.31	3.31		31.99	
Ireland	EFSF	2.28	2.63	0.35	17.70	0.55%
Ireland	EFSM	3.25	2.63	-0.62	22.50	-0.79%
Ireland	IMF	2.63	2.63		22.61	
Portugal	EFSF	2.08	3.41	1.33	26.02	2.67%
Portugal	EFSM	3.04	3.41	0.37	24.30	0.54%
Portugal	IMF	3.41	3.41		26.39	
Spain	ESM	1.05	2.78	1.73	41.33	0.59%

#### **Theory**

- Start with a version of Calvo (1988) model
- ▶ 2 periods: t = 0, 1
- ▶ 3 countries: *i*, *g* (inside monetary union) and *u* (rest of the world)
- ightharpoonup g fiscally sound (safe bonds as u), i fiscally fragile
- ▶ *i*'s output is uncertain:  $y_1 = \bar{y}_1^i \epsilon_1$  with  $E[\epsilon_1] = 1$ , cdf  $G(\epsilon_1)$ , with bounded support  $[\epsilon_{\min}, \epsilon_{\max}]$
- ▶ Preferences of country *j*:

$$U^{j} = c_0^{j} + \beta E[c_1^{i}] + \omega^{j} \lambda^{s} \ln b_1^{s,j} + \omega^{j} \lambda^{i,j} \ln b_1^{i,j}$$

- Risk neutral over consumption
- ▶ Bonds provide liquidity services (ECB collateral policy):  $\lambda^{i,i} > \lambda^{i,g} > \lambda^{i,u}$
- $\omega^j$ : country size

### Debt portfolios

Pins down portfolio shares, regardless of yields,  $\alpha^{i,j}$ : share of i's debt held by country j:

$$\alpha^{i,j} = \frac{b_1^{i,j}}{b_1^i} = \omega^j \frac{\lambda^{i,j}}{\bar{\lambda}^i}$$

with 
$$\bar{\lambda}^i = \sum_k \omega^k \lambda^{i,k}$$

▶ Portfolio shares proportional to relative liquidity benefits of *i* debt across each class of investors, and size, independent from yields.

#### Default & Bailout at t=1

- i can strategically default (pari passu)
- g can unilaterally offer a bailout  $\tau_1 \geq 0$  to avoid default
- Cost of default to  $i: \Phi y_1^i + \tau_1$ 
  - Φy<sub>1</sub><sup>i</sup>: disruption cost of default/exit
  - ▶ No bailout
- ▶ Benefit to  $i: (b_1^{i,i} \rho y_1^i)(1 \alpha^{i,i})$ 
  - ▶  $0 \le \rho \le 1$ : recovery rate
  - $1 \alpha^{i,i}$ : debt held externally.
- ► Cost to g:  $(b_1^i \rho y_1^i)\alpha^{i,g} + \kappa y_1^g$ 
  - direct portfolio exposure:  $(b_1^i \rho y_1^i)\alpha^{i,g}$ ;
  - collateral damage  $\kappa y_1^g$  (monetary union)
- ▶ Benefit to g: saves bailout  $\tau_1$

#### Default & Bailout at t=1

• *i* decision: repay if cost of default  $\geq$  benefit of default, given  $\tau_1$ , minimum transfer/bailout to avoid default:

$$au_1 \geq b_1^i (1 - lpha^{i,i}) - y_1^i \left[ \Phi + 
ho (1 - lpha^{i,i}) \right] \equiv \underline{ au}_1$$

▶ Threshold for no default without bailout  $(\tau_1 = 0)$ :

$$ar{\epsilon} \equiv rac{(1-lpha^{i,i})b_1^i/ar{y}_1^i}{\Phi + 
ho(1-lpha^{i,i})} \leq \epsilon_1^i$$

• if  $\epsilon_1^i < \bar{\epsilon}$ , g prefers bailout if:

$$\Phi y_1^i + \kappa y_1^g \ge \alpha_1^{i,u} (b_1^i - \rho y_1^i)$$

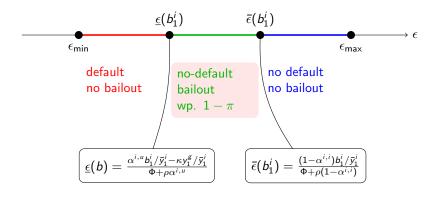
Threshold for bailout:

$$\underline{\epsilon} \equiv \frac{\alpha^{i,u} b_1^i / \bar{y}_1^i - \kappa y_1^g / \bar{y}_1^i}{\Phi + \rho \alpha^{i,u}} \le \epsilon_1^i < \bar{\epsilon}$$

▶ If  $\epsilon_1^i < \epsilon$ , g lets i default.

### Optimal Ex-Post Bailout Policy

Political uncertainty/commitment: probability  $\pi$  that bailout cannot be implemented.



Probability of default:

$$\pi_d = G(\underline{\epsilon}) + \pi(G(\overline{\epsilon}) - G(\underline{\epsilon}))$$

### Ex-post efficiency gains

if  $\epsilon_1^i < \overline{\epsilon}$ , g prefers bailout if :

$$\Phi y_1^i + \kappa y_1^g \ge \alpha_1^{i,u} (b_1^i - \rho y_1^i)$$

overall loss of default  $\geq$  overall gain of default

- ▶ Bailout is *ex-post* efficient for *i* and *g* jointly
- ▶ g makes minimum bailout & captures all the surplus: Southern view
- ▶ If bailout conditional on reforms that improve *i* output: again, all surplus captured by *g*

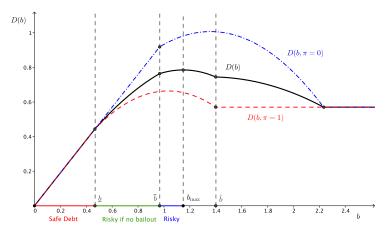
#### Debt rollover problem at t = 0

Fiscal revenues  $D(b_1^i) = b_1^i/R^i$  raised by the government of country i in period t = 0:

$$D(b_{1}^{i}) = \beta b_{1}^{i} (1 - \pi_{d}) + \beta \rho \bar{y}_{1}^{i} \left( \int_{\epsilon_{\min}}^{\underline{\epsilon}} \epsilon dG(\epsilon) + \pi \int_{\underline{\epsilon}}^{\overline{\epsilon}} \epsilon dG(\epsilon) \right) + \overline{\lambda}^{i}$$

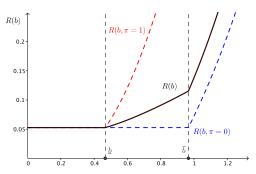
- ▶ *D*(*b*) defines a *debt-Laffer curve*
- ex-post bailout likelihood affects the shape of the debt-Laffer curve
- under some regularity assumptions, debt-Laffer curve is well behaved (convex over the relevant range) although not continuously differentiable.

## The Debt-Laffer Curve: D(b)



D(b) for  $\pi=0$  (max bailout),  $\pi=0.5$  and  $\pi=1$  (no bailout). [Uniform distribution with  $\rho=0.6$ ,  $\Phi=0.2$ ,  $\kappa=0.05$ ,  $\epsilon_{\min}=0.5$ ,  $\beta=0.95$ ,  $\overline{y}_1^i=1$ ,  $y_1^g=2$ ,  $\alpha^{i,i}=0.4$ ,  $\alpha^{i,g}=\alpha^{i,u}=0.3$ .  $\underline{b}=0.47$ ,  $\overline{b}=0.97$  and  $\hat{b}=1.4$ ]

### Yields: a Deauville effect (October 2010)?



Yields for  $\pi=0$  (expected bailout),  $\pi=1$  (no expected bailout) and  $\pi=0.2$ 

[Uniform distribution with  $\rho=$  0.6,  $\Phi=$  0.2,  $\kappa=$  0.05,  $\epsilon_{\min}=$  0.5,  $\beta=$  0.95,  $\bar{y}_1^i=$  1,  $y_1^g=$  2,  $\alpha^{i,i}=$  0.4,  $\alpha^{i,g}=\alpha^{i,u}=$  0.3.  $\underline{b}=$  0.47 and  $\bar{b}=$  0.97]

### Optimal Debt

First-order condition for i (bondless limit, near zero liquidity services):

$$D'(b_1^i) = \beta(1 - G(\bar{\epsilon}))$$

**Interpretation**: marginal gain of issuing debt equals discounted probability of repayment.

- Without bailouts, no incentive to issue excessive debt (unconstrained):  $0 \le b_1^i \le b$
- ▶ With bailouts, i trades off increased riskiness of the debt (higher yields) against the likelihood of a bailout (risk shifting):  $0 \le b_1^i \le \underline{b}$  or  $b_1^i = b_{opt} > \underline{b}$  (Northern view)
- Characterize the extent of risk shifting

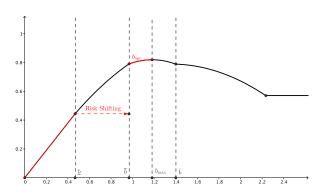
### Optimal Debt

#### Rewrite first-order condition:

$$(G(\bar{\epsilon}) - G(\underline{\epsilon}))(1 - \pi) = (b_1^i - \rho \bar{y}_1^i \underline{\epsilon})(1 - \pi)g(\underline{\epsilon})\frac{d\underline{\epsilon}}{db} + (b_1^i - \rho \bar{y}_1^i \bar{\epsilon})\pi g(\bar{\epsilon})\frac{d\bar{\epsilon}}{db}$$

- ▶ Gain: probability that marginal debt paid by transfer from g
- ▶ Costs of higher yields: increases  $\underline{\epsilon}$  and  $\overline{\epsilon}$  which makes default more likely
- ▶ If  $\pi=1$  (commitment for no bailout)  $g(\bar{\epsilon})=0$  no incentive to issue excessive debt

### Optimal Debt Issuance: Risk Shifting



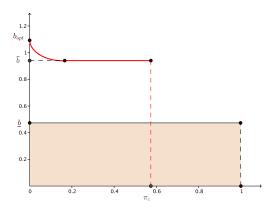
Optimal Debt Issuance for  $\pi=0.5$ . Uniform distribution with  $\rho=0.6$ ,  $\Phi=0.2$ ,  $\kappa=0.05$ ,  $\epsilon_{\min}=0.5$ ,  $\beta=0.95$ ,  $\bar{y}_1^i=1$ ,  $y_1^g=2$ ,  $\alpha^{i,i}=0.4$ ,  $\alpha_1^{i,g}=\alpha^{i,u}=0.3$ .  $\underline{b}=0.47$ ,  $\bar{b}=0.97$  and  $\hat{b}=1.4$ 

Choose safe debt if  $\pi$  high and if  $\alpha^{i,i}$  high

### Risk shifting and no bailout clauses

- ▶ Risk shifting increases with probability of bailout  $1-\pi$ : if  $\pi$  very low,  $b_{opt} > \bar{b}$
- ▶ *i* chooses risky debt: risk shifting is maximal.
- Reconciles the 'Northern' and 'Southern' views: two sides of the same coin.
- ▶ The possibility of a transfer induces risk shifting by *i* but *g* captures all the surplus from the transfer.

#### The Effect of No-Bailout Clauses



Plot of the set of unconstrained solutions  $0 \le b \le \underline{b}$  and  $b_{opt}$  as a function of  $\pi$ . There is a critical value  $\pi_c$  above which risk shifting disappears.

### Choosing No-Bailout Clauses Commitment level

- $\blacktriangleright$  Legal institutions, international treaties... may increase  $\pi$
- ▶  $b_{opt}$  decreases with  $\pi$ : g can eliminate risk-shifting by choosing  $\pi \geq \pi_c$
- ▶ Will g always choose high  $\pi$  (strong no bailout clause)?
- Not necessarily: higher  $\pi$  could force i to default in period 0 because it reduces resources available in period 0 if high initial debt in t=0
- ▶ Option value to wait or "kicking the can down the road" by g: what if  $\varepsilon_1^i$  high?
- ▶ Optimal choice of  $\pi < \pi_c$  if *i* has high initial level of debt

#### Default vs. Exit

- ▶ Greece defaulted in 2012, received a transfer and did not exit
- Extension: differentiate
- default:

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i: cost : \Phi_d y_1^i

g: cost : \kappa_d y_1^g
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exit :

- i: cost :  $\Phi_d y_1^i$  and extra benefit:  $\Delta b_1^i (1 \alpha^{ii})$ • g: cost:  $\kappa_d y_1^g$  and extra cost:  $\Delta b_1^i \alpha^{ig}$
- Possibility of transfer to avoid exit even with default

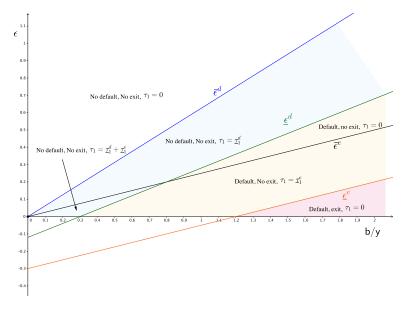


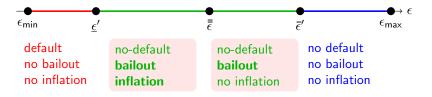
Figure: Optimal Ex-Post Bailout and Default vs. Exit Decisions: Ireland and Greece

#### Debt monetization

- ▶ Debt monetization ≠ transfers
- with ho=0 and either  $\pi=0$  or 1
- ▶ inflation rate z with distortion cost  $\delta zy_1^i$  for i and  $\delta zy_1^g$  for g
- ▶ maximum inflation rate Z̄

### Pecking order of bailout and debt monetization

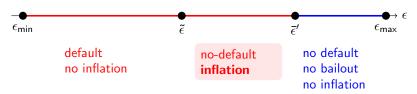
#### Transfers are possible:



- debt monetization allows to reduce the transfer
- ECB debt monetization, if it takes place, reduces the likelihood of default
- ▶ the whole benefit of debt monetization, if it occurs, is captured by g

#### Overburdened Central Bank

#### Transfers are not possible



- Debt monetization without transfers (stronger commitment for no bailout)
  - generates distortion costs
  - ▶ increases likelihood of default

#### Conclusion

- Reconcile "Northern" and "Southern" views of crisis: two sides of the same coin
  - Incentive to overborrow by fiscally fragile countries because of imperfect commitment of no bailout clause
  - Efficiency gains of transfers and debt monetization to prevent default entirely captured by creditor country (no solidarity)
  - ► In our model, very large transfer to Greece (more than 40% of GDP) did not improve Greece welfare
- Current policy discussions
  - Strengthening the no-bailout commitment should be done with prudence:
    - may precipitate immediate insolvency
    - may overburden ECB (debt monetization less efficient than transfers)
  - Lowering the cost of default:
    - orderly restructuring in case of default (lower  $\kappa$  and  $\Phi$  ): increases likelihood of default and increase transfer size but reduces its likelihood
    - lower risk concentration of banks (doom loop): same effect as orderly restructuring