

AI and Productivity: A General Purpose Technology Approach or Do androids recognise eclectic sheep?

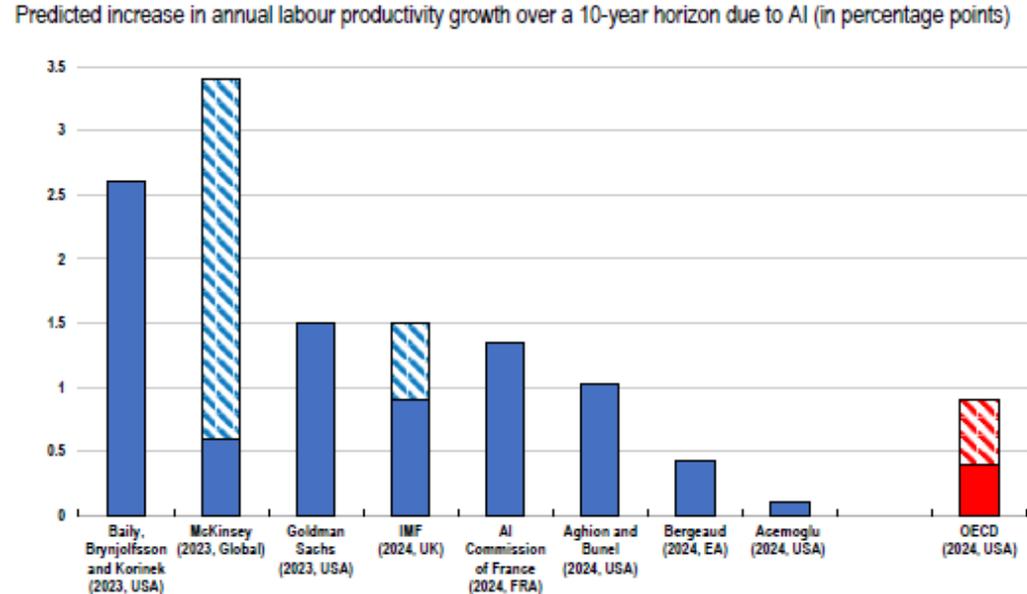
Jonathan Haskel, Imperial College Business School

ECB, Conference on [The Transformative Power of AI: Economic Implications and Challenges](#)

April 3rd 2025, Frankfurt

Joint work as part of [EUKLEMS-INTANProd](#) project with Filippo Bontadini, Carol Corrado, Cecilia Jona-Lasinio

Wide estimates of the effect of AI on labour productivity and TFPG....



- Gains to TFP
 - Acemoglu = 0.064pppa
 - Gal et al = 0.14-0.38pppa
- Source: Gal et al, Table 2, Acemoglu, p.41.

Notes: effect on TFP and implied capital deepening
Source: Gal et al, Figure A10.

Where do these estimates come from? The “task-based” approach

- Assumption: AI will reduce costs of labour on certain tasks “labour saving technical change”
- Implied cost reduction is then

$$d(tfp)' = \frac{P_L L}{P_V V} \left(\sum_{s \in T} \underbrace{\frac{P_{L_s} L_s^T}{P_L L}}_{\substack{\text{Wage share,} \\ \text{tasks exposed} \\ \text{to AI}}} \underbrace{\phi}_{\substack{\text{Share exposed} \\ \text{tasks profitably} \\ \text{automated} \\ \text{in Y years}}} \underbrace{d\theta_s^{T, AI}}_{\substack{\text{Cost saving} \\ \text{over Y years}}} \underbrace{\frac{1}{Y}}_{\substack{\text{Convert to} \\ \text{saving} \\ \text{per annum}}} \right)$$

0.06%pa

0.5

0.2

0.23

0.27

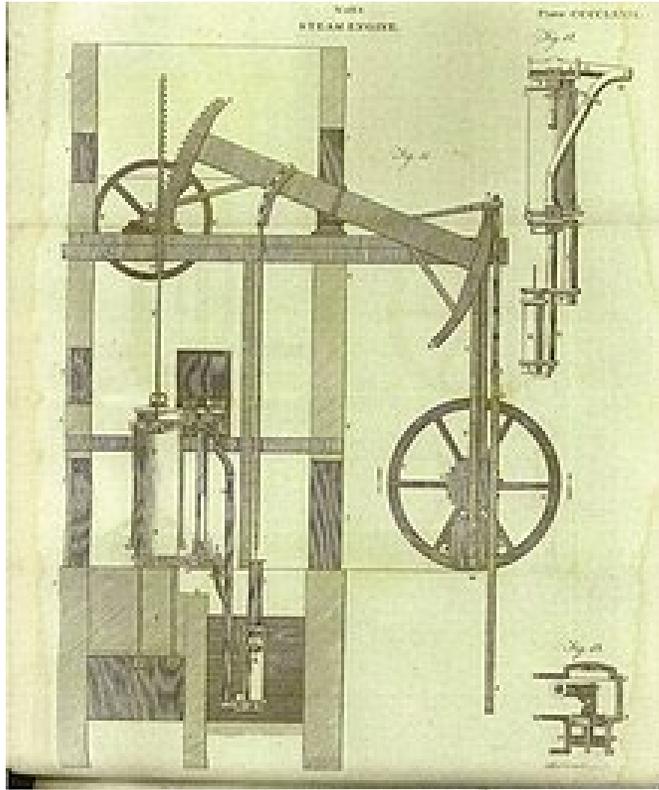
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What if AI is a GPT?

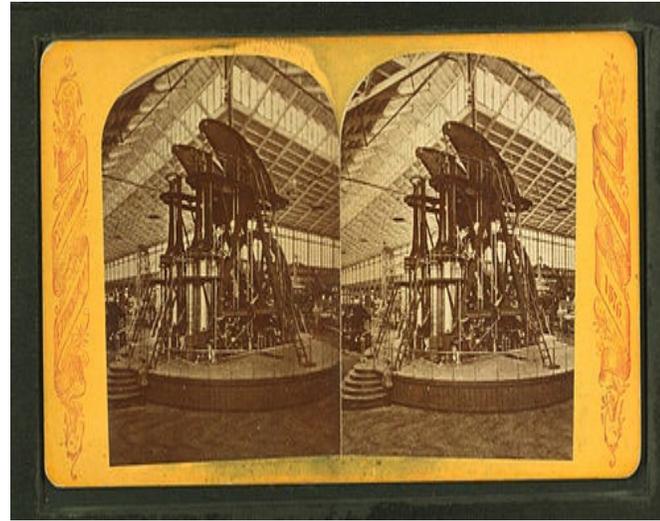
- Definition:
- “characterized by the potential for pervasive use in a wide range of sectors and by their technological dynamism. As a GPT evolves and advances it spreads throughout the economy, bringing about and fostering generalized productivity gains.” (Bresnahan, Trajtenberg, 1995)
- GPT in agriculture: Hybrid corn (Griliches, 1957)
 - Not a type of corn
 - A method of breeding corn suited to the local environment
 - “...the invention of a method of inventing”
- General examples: steam, electricity, semi-conductor
- Note: Acemoglu p.17 “I also do **not** discuss how AI can have revolutionary effects by changing the process of science” [our emphasis]



Steam: the AI of its time...



Watt Steam Engine, 1797



Corliss steam Engine, 1849: 30% less fuel, 30% more power



Albion Mills (steam-powered flour mill), London 1786



SS Savannah, the first steam-powered ship to cross the Atlantic Ocean—1819



Stephenson's Rocket, 1829

GPT and productivity growth: steam



Tangibles, type b

$$di^b = \sum \frac{P_L L}{P_I I^b} dl^{I^b} + \sum_{b \in K} \frac{P_{K_b} K_b^{I^b}}{P_I I^b} dk_b^{I^b} + da^{I^b}$$

- **Production:** steam engine producing sector

Consumption

$$dc = \sum_{s \in L} \frac{P_L L}{P_C C} dl^C + \sum_{b \in K} \frac{P_{K_b} K_b}{P_C C} dk_b^C + da^C$$

- **Use:** railways, coal mines

Labour productivity growth

$$d(v/l) = \sum_{b \in I} \frac{P_{I_b} I_b}{P_V V} da^{I_b} + \frac{P_C C}{P_V V} da^C$$

$$+ \frac{P_K K}{P_V V} \left(\sum_{b \in K} \frac{P_{K_b} K_b^{I^a}}{P_K K^I} d(k_b^{I^a} / l) + \sum_{b \in K} \frac{P_{K_b} K_b^C}{P_K K^C} d(k_b^C / l) \right)$$

$$d(v/l)' = \sum_{b \in \text{Steam}} \frac{P_{I_b} I_b}{P_V V} da^{I_b}$$

$$+ \frac{P_K K}{P_V V} \left(\sum_{b \in \text{Steam}} \frac{P_{K_b} K_b}{P_K K} d(k_b / l) \right)$$

- **Total d(v/l)**

- TFP in production
- +
- Capital deepening

- **Steam impact**

- TFP in steam production * size of steam production
- +
- Steam-capital deepening * share of steam capital payments

Why is the impact of GPTs so small when they are so productive?

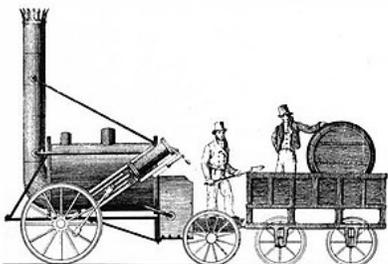
$$d(v/l)' = \sum_{b \in \text{Steam}} \frac{P_{I_b} I_b}{P_V V} da^{I_b} + \frac{P_K K}{P_V V} \left(\sum_{b \in \text{Steam}} \frac{P_{K_b} K_b}{P_K K} d(k_b / l) \right)$$

Steam: 1760-1830
TFPG= 3%

ICT: 1973-95
TFPG = 22%

Steam: 1760-1830
Cap deepening= 4%

ICT: 1973-95
Cap deepening= 13%



Why is the impact of GPTs so small when they are so productive? [Steam = 0.02%, ICT= 0.67%]

Steam: 1760-1830
share= 1%

ICT: 1973-95
Share = 1.5%

Steam: 1760-1830
TFPG= 3%

ICT: 1973-95
TFPG = 22%

$$d(v/l)' = \sum_{b \in \text{Steam}} \frac{P_{I_b} I_b}{P_V V} da^{I_b}$$

Steam: 1760-1830
share= 0.2%

ICT: 1973-95
Share = 4.2%

$$+ \frac{P_K K}{P_V V} \left(\sum_{b \in \text{Steam}} \frac{P_{K_b} K_b}{P_K K} d(k_b / l) \right)$$

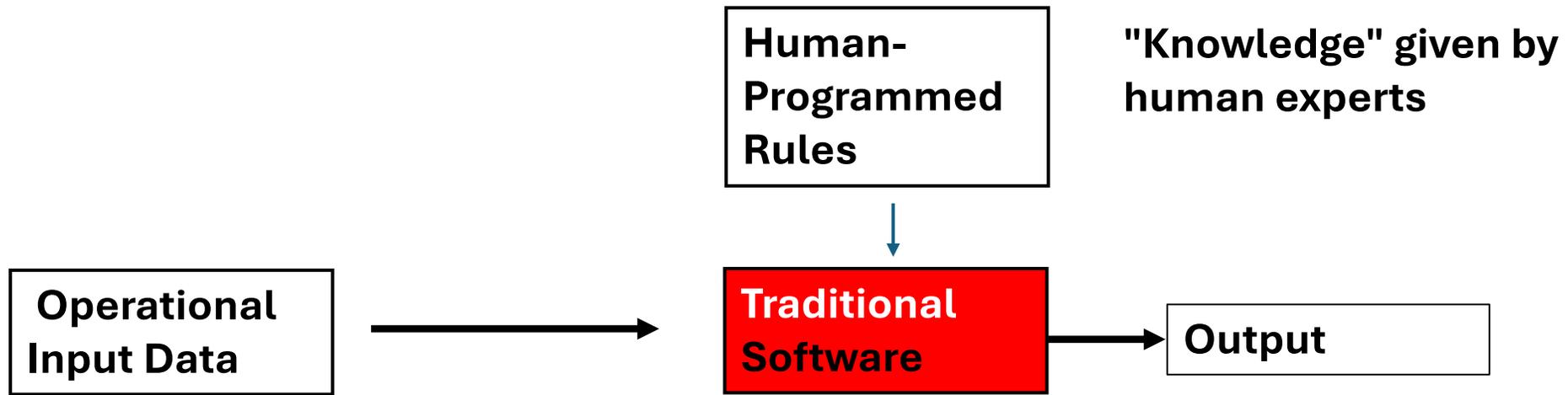
Steam: 1760-1830
Cap deepening= 4%

ICT: 1973-95
Cap deepening= 13%

What is AI?

- AI first generation “Handcrafted Knowledge AI” ([Allen](#), 2020)
- Chess Deep Blue (1997 victory)
- Software was
 - Rules of chess moves
 - Strategy advice from chess masters





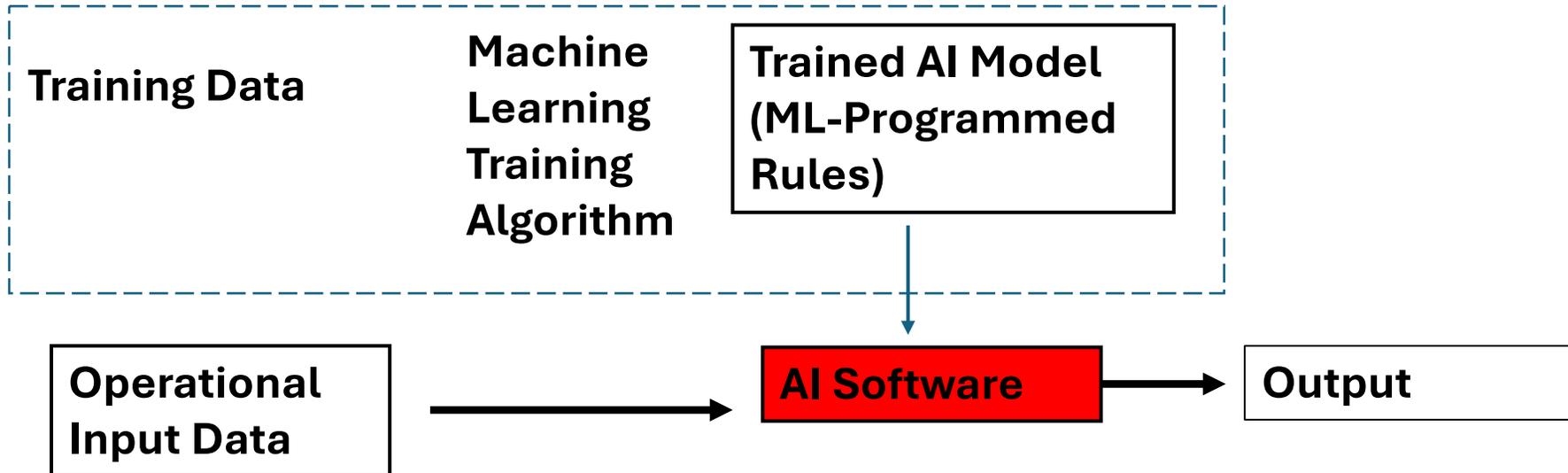
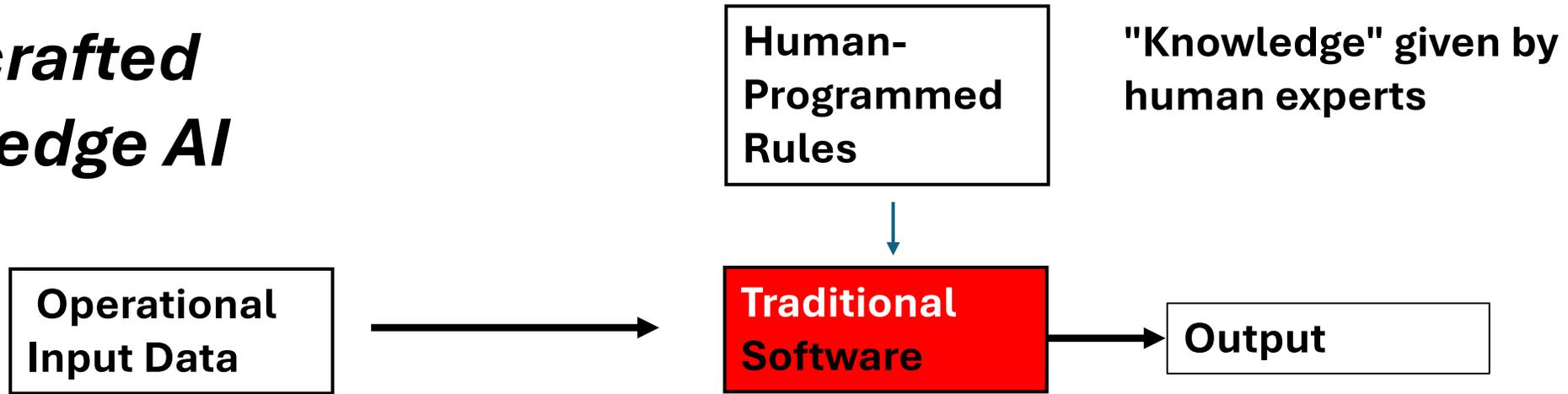
Source: [Allen, 2020](#)

Machine Learning AI: Do androids recognise eclectic sheep?

- Facial recognition: too hard for
 - Humans
 - For handmade software
- How does ML AI do it?
 - Use pictures (= unstructured data)
 - ML: Train software on subset of pictures (shapes, distances between features etc.)
 - Used trained software to recognise all pictures



Handcrafted Knowledge AI

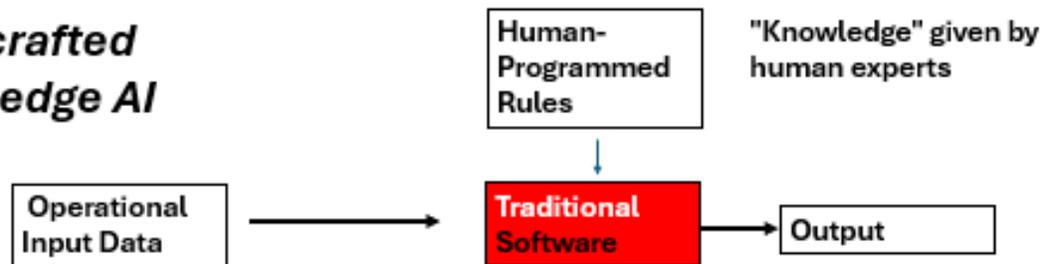


Machine Learning AI

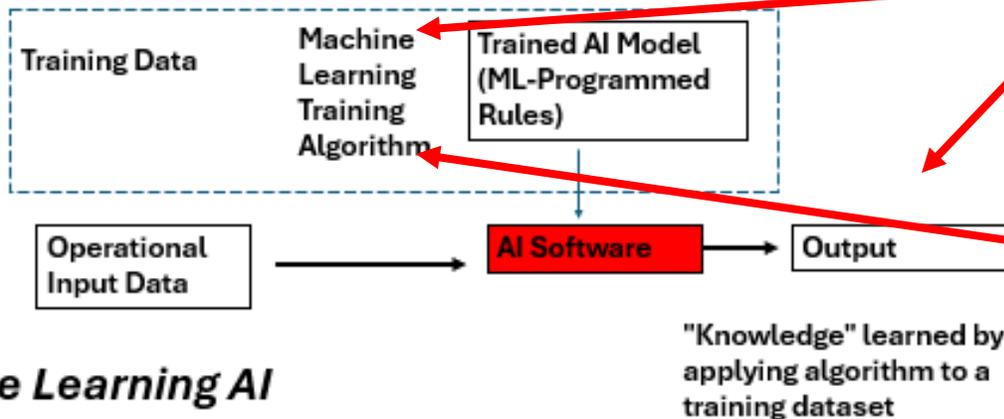
"Knowledge" learned by applying algorithm to a training dataset

Digression: what is ChatGPT?

Handcrafted Knowledge AI



Machine Learning AI

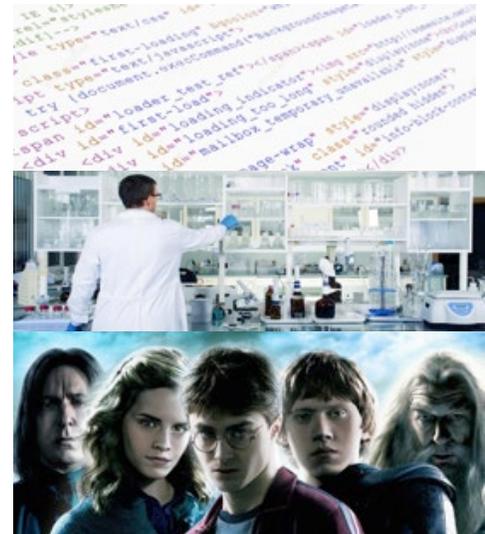


[Allen, 2020](#)

- Generative
 - generates responses and new content
- Pre-trained
 - Trained on data
- Transformer
 - Type of neural network ML method

Where is software in GDP?

- Investment types
- Tangible:
 - Buildings
 - Vehicles
 - Computer
 - Non-computer plant and machinery
- Intangible
 - Software and databases
 - R&D
 - Artistic originals

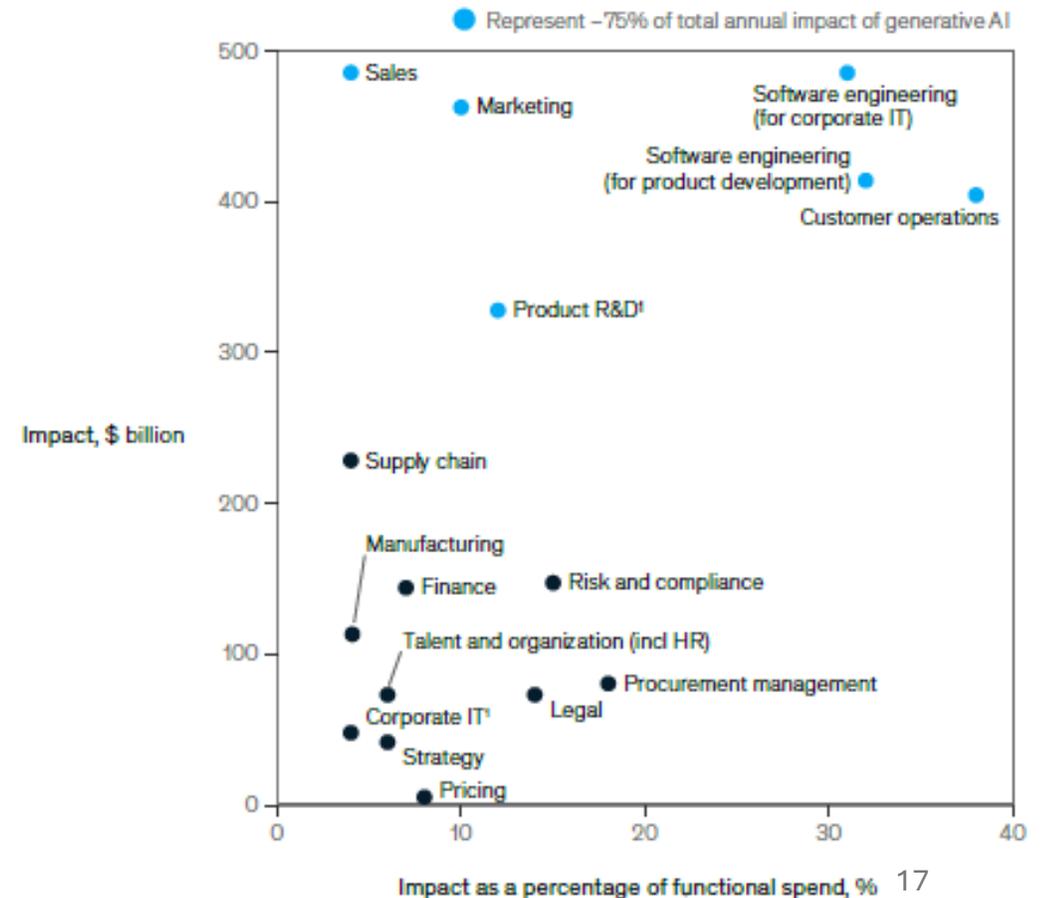
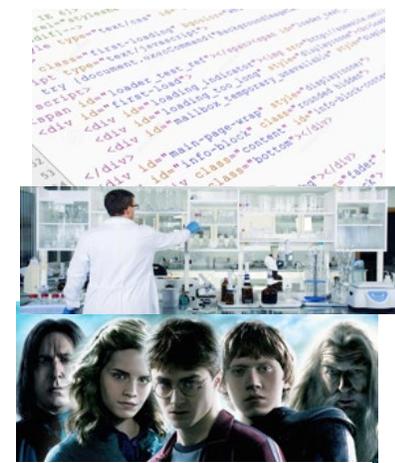


What do these task exposures measure?

- [Eloundou](#), et al, 2024, Supplementary material, Table 3.1.1.
- Direct exposure (E1) if:
 - *using LLM ...can decrease the time required to complete the [activity] or task by at least 50% [our italics]*
- LLM+ Exposed (E2) if:
 - *additional software could be developed on top of the LLM that could reduce the time it takes... (including) image generation systems [our italics]*
- E2 seems like the equivalent of steam capital deepening
- = Software capital deepening

How do we interpret AI?

- Narrow: just software
 - Production: TFPG in software writing
 - Use: Software capital deepening
- But maybe AI is Broader...
 - AI uses data, so TFPG and deepening in data
 - AI helps with R&D and creativity
 - McKinsey: AI affects many intangible business functions



GPT analysis with intangibles

Intang, type a

$$dn^a = \sum \frac{P_L L^{N^a}}{P_N N^a} dl^{N^a} + \sum_{b \in K} \frac{P_{K_b} K_b^{N^a}}{P_N N^a} dk_b^{N^a} + da^{N^a}$$

- Production of intangible capital

Tan, type b

$$di^b = \sum \frac{P_L L^{I^b}}{P_I I^b} dl^{I^b} + \sum_{b \in K} \frac{P_{K_b} K_b^{I^b}}{P_I I^b} dk_b^{I^b} + da^{I^b}$$

- Production of tangible capital

Consumption

$$dc = \sum \frac{P_L L^C}{P_C C} dl^C + \sum_{b \in K} \frac{P_{K_b} K_b^C}{P_C C} dk_b^C + \sum_{a \in N} \frac{P_{R_a} R_a^C}{P_C C} dr_a^C + da^C$$

- Use of tangible and intangible

AI contribution to labour productivity growth, AI=software/data and robots

$$d(v/l)' = \sum_{a \in AI, SOFT/DATA} \frac{P_{N_a} N_a}{P_V V} da^{N_a} + \sum_{b \in AI, ROBOTS} \frac{P_{I_b} I_b}{P_V V} da^{I_b}$$

$$+ \frac{P_K K}{P_V V} \left(\sum_{b \in AI, ROBOTS} \frac{P_{K_b} K_b}{P_K K} d(k_b / l) \right)$$

$$+ \frac{P_R R}{P_V V} \left(\sum_{a \in AI, SOFT/DATA} \frac{P_{R_a} R_a^C}{P_R R} d(r_a^C / l) \right)$$

- TFPG in AI software/data and robots
- AI robot capital deepening
- AI software/data capital deepening

AI contribution to lab prod growth, AI=software/data, or broader

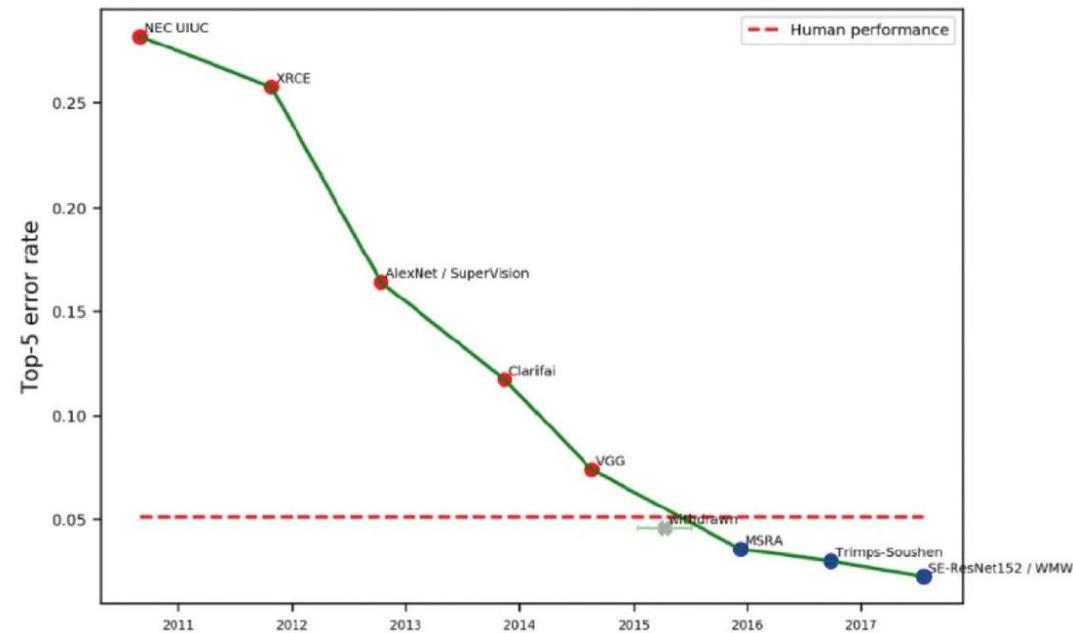
$$d(v/l)' = \sum_{a \in AI, SOFT/DATA} \frac{P_{N_a} N_a}{P_V V} da^{N_a} + \frac{P_R R}{P_V V} \left(\sum_{a \in AI, SOFT/DATA} \frac{P_{R_a} R_a^C}{P_R R} d(r_a^C / l) \right)$$

- **Production:** TFPG in AI software/data
- (Broader: TFPG in intangible business functions)
- **Use:** AI software/data capital deepening
- (Broader: capital deepening in intangible assets)

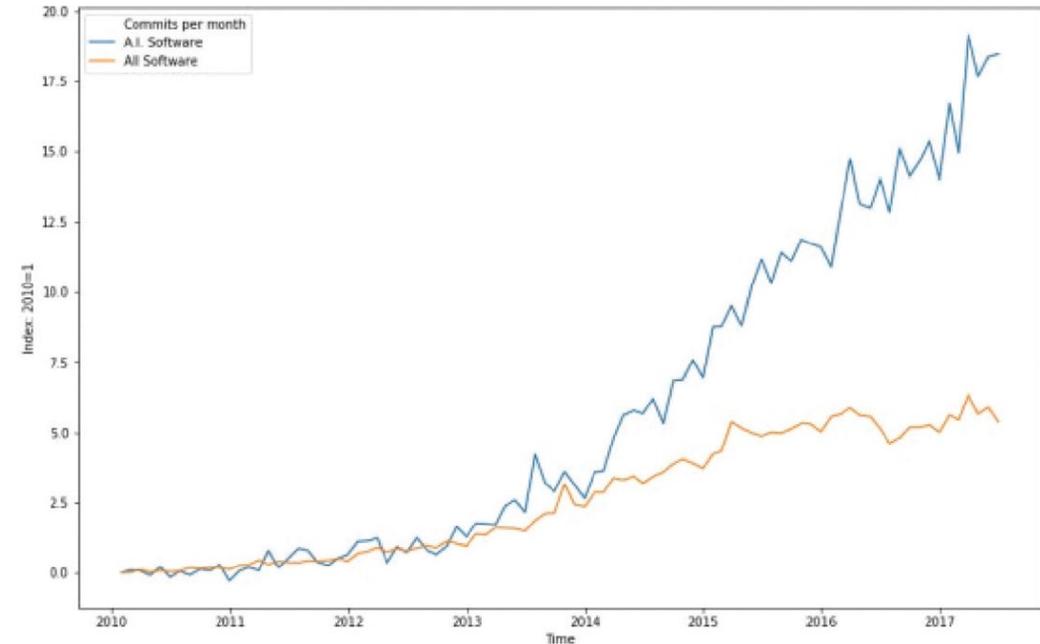
Illustration: software, pre-2015 and 2015-19

Big data era, but before Gen AI (2022+)

Image recognition



AI use in Open Source software



Source: [Corrado, Haskel, Jona-Lasinio, OxRep 2021](#)

J62-63, IT & other info services

$$d(v/l)' = \sum_{a \in J6263} \frac{P_{N_a} N_a}{P_V V} da^{N_a}$$

+

$$\frac{P_R R}{P_V V} \left(\sum_{a \in \text{SOFT/DATA}} \frac{P_{R_a} R_a^C}{P_R R} d(r_a^C / l) \right)$$

2010-14:

TFPG= 2.7%, Share =0.04, **Contrib = 0.11**

2015-19:

TFPG= 3.2%, Share =0.05, **Contrib = 0.15**

2010-14:

Kdeep= 5.2%, Share =0.03, **Contrib = 0.17**

2015-19:

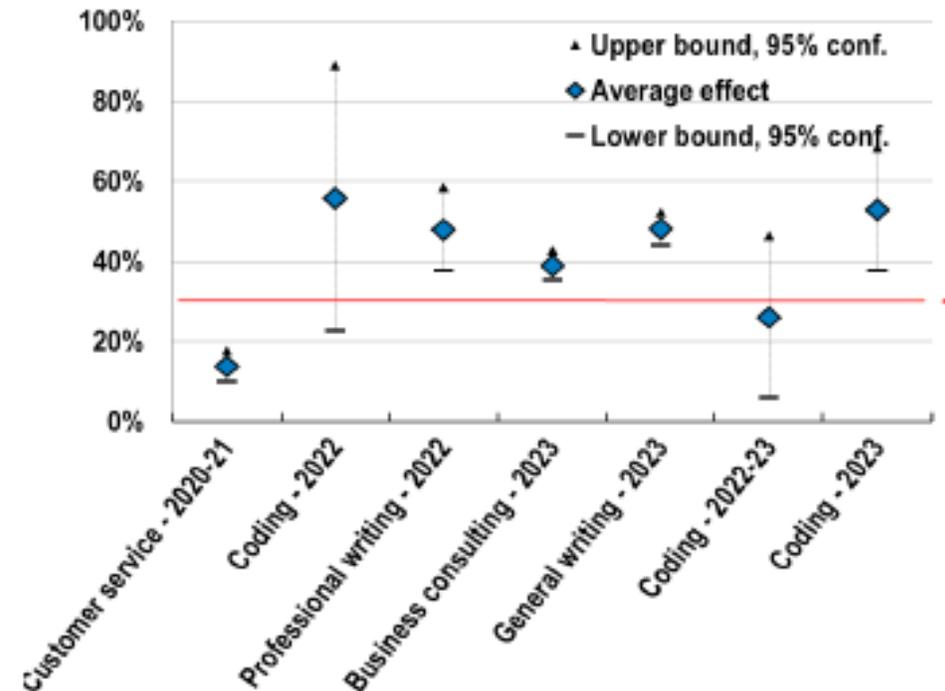
Kdeep= 6.7%, Share =0.04, **Contrib = 0.25**

Gains from IT/other info svcs: summary

- USA data pre/post 2015-19
 - TFP gain = 0.5%
 - K deep gain = 1.5%
 - Total gain = $0.04+0.08=0.12\%$ pa
- Future TFP gains?
 - Micro studies; OECD average = 30% productivity gain from GenAI!
 - Not clear if TFP
 - Just the adopting firms
 - How long to take?
 - note across many business functions

Figure 3. Micro-level performance gains from AI for workers in specific tasks

Estimates of the impact of Generative AI from recent micro-level studies



Source: Filippucci, Gal, and Schief 2024

Broader

$$d(v/l)' = \sum_{a \in AI} \frac{P_{N_a} N_a}{P_V V} da^{N_a}$$

+

$$\frac{P_R R}{P_V V} \left(\sum_{a \in AI} \frac{P_{R_a} R_a^C}{P_R R} d(r_a^C / l) \right)$$

2015-19:

IT&info: TFPG= 3.2%, Share =0.05,

Contrib = 0.15

Intang: TFPG = ?, Share = 0.14+(X-M)

2015-19:

IT&info: Kdeep= 6.7%, Share =0.04,

Contrib = 0.25

Intang: Kdeep = 4.0%, Share = 0.25,

Contrib= 1.01

Steady state, two sector model

$$d(v/l)' = \sum_{a \in AI} \frac{P_{N_a} N_a}{P_V V} (da^{N_a} - da^C)$$

2015-19:

IT&info: 0.05 + (X-M)

Intang: 0.14 + (X-M)

$$+ \frac{\frac{P_R R}{P_V V} (da^{N_a} - da^C)}{\frac{P_L L}{P_V V}}$$

IT&info share: 0.04
Intang share: 0.25,
Lab share = 0.55 (share ratios: 0.07, 0.45)

Low share: 2% TFP advantage =
 0.1+0.14=0.24pa

High share: 5% advantage =
 0.7+2.25=2.95%pa

10% share, 2% advantage =
 0.56%pa

Summary

- Investigation: AI as an innovation in innovation => TFP gain in production of intangibles
- Gains from steam and ICT at start were small because asset base was small
- Expect gains to be higher **because asset base is higher**
 - Steam income share <0.01 for 60 years
 - Software income share = 0.04 now
 - Intangible income share = 0.25 now
- Rough estimate of Big Data gains to LPG 2015-19 = 0.12pppa
- TFPG gains
 - 2%: short run TFPG rise = 0.1-0.2pppa, long run LPG=0.3-0.6pppa
 - 5%: short run TFPG rise = 0.3-0.5pppa, long run LPG =0.7-1.4pppa
- Provisional conservative estimate of near-term LPG gains = twice Big Data gains= 0.24ppa